GOVERNMENT OF INDIA
TOURISM AND CULTURE
LOK SABHA

UNSTARRED QUESTION NO:5196
ANSWERED ON:21.12.2000
RESTRUCTURING OF DUTY FREE SHOPS
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Will the Minister of TOURISM AND CULTURE be pleased to state:

(a) whether there is a restructuring plan for the existing Duty Free Shops in some of the States;

(b) if so, the details thereof;

(c) the total profit earned by these shops during each of the last three years and the current year; and

(d) the steps being taken for evolving ways and means to make these shops more marketable?

Answer

MINISTER OF TOURISM & CULTURE (SHRI ANANTH KUMAR)

(a): No, Sir.

(b): Does not arise.

(c): The profitability of Duty Free Shops is given below:

Year	Net Profit (Before Tax) (Rupees in crores)
1997-98	28.75
1998-99	26.98
1999-2000	23.27
2000-2001(Prov.)	15.21

(d): The measures being taken for improving sales at Duty Free Shops inter-alia include:

1) To increase the product range with latest designs;
2) To renovate/refurbish the existing shops to bring them to international standards;
3) Seeking special offers from manufacturers for launching their products;
4) To compete with international prices.